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April 7, 2011

Jeff Turner
CEO/Administrator
Moore County Hospital District
Dumas Memorial Hospital
224 E. Second Street
Dumas, TX 79029

Re: Renegotiating vendor contracts – reducing medical transcription costs

Dear Mr. Turner:

I read in the Moore County News & Press today that due to state Medicaid cutbacks the MCHD was considering ways to reduce expenses. I believe I can reduce the hospital's medical transcription expense in two ways: first, by doing the transcription cheaper than you are paying to send it out to a medical transcription service and second by setting up a system for the hospital to do the work very efficiently by your own employees.

By way of background, almost two years ago I contacted Pam Cavaness and had several conversations about doing medical transcription (see attached letter). She told me that Dumas Memorial Hospital used to have local transcribers, but was now sending their medical transcription to a large multinational medical transcription service named Spheris. For some reason, she was not interested in pursuing my offer to save the hospital money.

Since then I have created my own website, ZenTranscription.com, which provides a lot of information about how I can provide hospitals cost savings on their medical transcription expense. If you have any questions after looking at my website, please give me a call at the above phone number.

I hope I can work with you in the future to help reduce your medical transcription costs.

Sincerely,

Ron Winegardner
rw
Enclosure